

FEDERAL MANAGERS ASSOCIATION
Profit & Loss YTD Comparison
 September 2023

	<u>Sep 23</u>	<u>Oct '22 - Sep 23</u>
Ordinary Income/Expense		
Income		
300 · Dues		
301 · Chapter Dues		
302 · Retirees		
305 · Lifetime Dues	250.00	2,000.00
302 · Retirees - Other	656.75	9,727.00
Total 302 · Retirees	<u>906.75</u>	<u>11,727.00</u>
301 · Chapter Dues - Other	37,674.00	487,583.08
Total 301 · Chapter Dues	<u>38,580.75</u>	<u>499,310.08</u>
311 · Members-at-Large	0.00	5,325.00
312 · Corporate	0.00	22,375.00
Total 300 · Dues	<u>38,580.75</u>	<u>527,010.08</u>
331 · Advertising Sales	0.00	1,715.21
341 · Interest	375.78	750.15
351 · Convention Fees		
35101 · Seminar Only	0.00	275.00
35102 · Exhibitors	0.00	900.00
35103 · Special Events	0.00	950.00
35105 · Hospitality Monies	0.00	1,000.00
351 · Convention Fees - Other	0.00	24,250.00
Total 351 · Convention Fees	<u>0.00</u>	<u>27,375.00</u>
381 · Magazine Subscriptions	0.00	30.00
382 · Membership Products		
38221 · Membership Prod Stainless Tumb	0.00	70.29
38223 · Polos	0.00	42.46
Total 382 · Membership Products	<u>0.00</u>	<u>112.75</u>
391 · Miscellaneous Income		
39101 · Refunds	0.00	314.68
393 · Rental Income	2,000.00	24,000.00
394 · Travel Reimbursements	0.00	0.00
391 · Miscellaneous Income - Other	0.00	54,154.57
Total 391 · Miscellaneous Income	<u>2,000.00</u>	<u>78,469.25</u>
Total Income	<u>40,956.53</u>	<u>635,462.44</u>
Gross Profit	40,956.53	635,462.44
Expense		
500 · Payroll Expenses		
501 · Salary Admin		
50101 · Staff--N.O.	19,223.28	255,221.43
50102 · Executive Board		
501R1 · Fees RegDir1	0.00	300.00
501R2 · Fees RegDir2	0.00	750.00
501R4 · Fees RegDir4	0.00	600.00
52101 · Fees President	0.00	900.00

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52102 · Fees Vice President	0.00	600.00
52103 · Fees Secretary	0.00	300.00
52104 · Fees - Treasurer	0.00	600.00
50102 · Executive Board - Other	10,250.00	20,500.00
Total 50102 · Executive Board	10,250.00	24,550.00
Total 501 · Salary Admin	29,473.28	279,771.43
50901 · Employer's FICA/Medicare	1,462.95	18,855.89
50902 · SUTA	0.00	0.00
50903 · FUTA	0.00	0.00
Total 500 · Payroll Expenses	30,936.23	298,627.32
503 · Employee Benefits		
50301 · Employee Insurance Benefits	2,294.14	32,121.57
50302 · Employee Retirement Benefits	1,131.17	15,618.27
Total 503 · Employee Benefits	3,425.31	47,739.84
601 · Building Expenses		
60120 · Real Estate Taxes	0.00	10,726.56
60130 · Janitorial	500.00	5,500.00
60140 · Electric	254.44	3,057.62
60150 · Alarm	0.00	487.50
60160 · Condo Fees	954.00	12,138.00
60170 · Building Expenses-Recycle Costs	0.00	203.24
60180 · Building Exp- 60180 Exterminate	85.00	170.00
60190 · Bldg. - Maintenance	317.92	349.68
60195 · Miscellaneous	0.00	300.00
Total 601 · Building Expenses	2,111.36	32,932.60
602 · Office Supplies	155.89	2,037.79
604 · Depreciation & Amortization	779.79	9,357.48
605 · Equipment Rental		
60501 · Copier & Maintenance-Oce'	837.81	6,589.33
60502 · Postage Meter-Hasler	479.84	1,378.94
60503 · Mail Equipment - MailFinance	867.75	4,705.25
Total 605 · Equipment Rental	2,185.40	12,673.52
607 · Service Fees - Client Analysis		
60702 · Service Fees-AMEX Fees	0.00	345.00
60703 · Service Fees-Merchants Fees	68.30	1,474.39
607 · Service Fees - Client Analysis - Other	12.55	234.79
Total 607 · Service Fees - Client Analysis	80.85	2,054.18
608 · Professional Services		
60804 · Financial Services (CPA)	400.00	2,690.60
60805 · Payroll Services	160.44	9,222.53
Total 608 · Professional Services	560.44	11,913.13
609 · IT Support Services	100.00	2,861.02
610 · Service Subscriptions	6,174.62	23,435.60
612 · Insurance-Corporate	0.00	5,699.20

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616 · Online Registration Service	4.73	184.39
629 · Phone Services		
630 · Local Phone	249.67	2,975.68
63002 · Wireless Cell Phones	209.28	1,273.13
632 · EB Conference Calls	4.88	17.36
Total 629 · Phone Services	463.83	4,266.17
633 · Deliveries	120.72	364.38
641 · Local Property Tax	617.37	617.37
650 · Corporate & Coalition Relations	0.00	214.11
660 · Advocacy	76.55	125.53
661 · EB/N.O. Business/Mtgs		
66101 · Exp President	0.00	2,662.89
66102 · Exp Vice President	0.00	1,061.25
66103 · Exp Secretary	0.00	312.18
66104 · Exp Treasurer	0.00	1,064.00
66105 · Exp NOS NC	22.00	742.42
661R1 · Exp RegDir1	0.00	2,442.56
661R2 · Exp RegDir2	346.96	1,915.76
661R3 · Exp RegDir3	0.00	1,152.46
661R4 · Exp RegDir4	0.00	3,031.73
661 · EB/N.O. Business/Mtgs - Other	30.00	76.20
Total 661 · EB/N.O. Business/Mtgs	398.96	14,461.45
663 · Recruitment	11,304.95	14,137.39
699 · Miscellaneous Expense	1,639.81	5,017.99
701 · Magazine - Layout/Printing	7,965.00	30,101.17
801 · National Convention		
80102 · NC Hotel / Food & Beverage	0.00	41,809.79
80103 · NC Special Events	0.00	284.19
80105 · Natl Conv Hospitality Rooms	0.00	478.71
802 · NC Rebates	0.00	1,796.00
803 · NC Printing-Binders/Tabs/Copies		
80301 · NC Legis Printing	0.00	966.51
803 · NC Printing-Binders/Tabs/Copies - Other	0.00	1,891.66
Total 803 · NC Printing-Binders/Tabs/Copies	0.00	2,858.17
Total 801 · National Convention	0.00	47,226.86
812 · Natl Conv-Other	0.00	236.24
Total Expense	69,101.81	566,284.73
Net Ordinary Income	-28,145.28	69,177.71
Net Income	-28,145.28	69,177.71